THE ULTIMATE GUIDE
TO LIST & SELL COMMERCIAL INVESTMENT PROPERTY

How to make more money (while staying virtual) working with Investors in a shifting market
NEWLY UPDATED TO ADDRESS THESE TURBULENT TIMES

A SPECIAL 5 PART VIRTUAL SERIES

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✓ The language of the investor and what to say to show you’re knowledgeable
✓ Terminology such as GRM, CAP, ROE, ROI, OM, C.A.R, A.I.R, L.O.I., expenses, and vacancy factors
✓ How to use language effectively to stand out, get business, and get paid!
✓ How to get the Appointment & What to Say at the Appointment
✓ Dynamic scripts for communicating with Commercial Brokers.
✓ Money-making tips, techniques, and strategies to help you attract and close clients
✓ Strategies to help Sellers understand that they could be getting a better Return On Equity (ROE)
✓ Strategies to help Buyers understand that they could be getting a better Return On Investment (ROI)
✓ And much, much more!

NO CHARGE!!
REGISTER TODAY! SPACE IS LIMITED.
Email: Education@TheNCREA.com

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The NCREA.com
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Named Top 1% of all Agents in the U.S., and Top 3 Commercial Broker in California/Hawaii, National Author, Speaker and Real Estate Coach, Michael Simpson has helped thousands of residential real estate agents generate revenue through commercial real estate. His proven systems, have produced many multi-million/billion dollar producers in the industry.

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